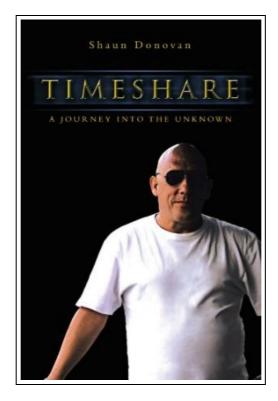
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TIMESHARE: A JOURNEY INTO THE UNKNOWN (PAPERBACK)



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AUTHORHOUSE, United States, 2012. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Timeshare - a journey into the unknown is a very frank account of the ten years Shaun Donovan spent working as a sales representative and a manager in the industry, both in the Canary Islands and on the island of Cyprus. During that time he closed over three million pounds worth of personal sales, along with training hundreds of new recruits to become timeshare professionals . With over 3,000 tours to his name and around 700 sales under his belt, Shaun has made many friendships in the business, not only with his fellow colleagues, but also with many of his clients, who kept coming back year after year to see him, (often to spend more money), after he had introduced them to the wonderful world of luxurious holidays. In the book he also describes in detail how he broke all the ethics of his profession, by mixing business with pleasure, and running off with his client! Read how their Shirley Valentine romance eventually turns into a living nightmare, as everything goes tragically wrong for them and their world of dreams is systematically torn apart. Apart from all the heartache and despair, there are also some wonderful holidays, which Shaun and his family enjoyed together, along with loads of great travel stories, which include two unbelievable bus journeys across America and Australia, a ferry-hop around all seven Canary Islands - and two unforgettable cruises to the Greek Islands and Egypt. Shaun s manuscript is a compelling catalogue of anecdotes, which has all the ingredients of love, hate and compassion, violence, drugs and embezzlement -along with one of the best insights into the world of timeshare ever produced. Combine all this with the unparalleled passion...



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