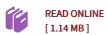




## Seven Secrets of Influence - Portable Power for the 21st Century (Paperback)

By Elaina Zuker

Elaina Zuker Associates, 2014. Paperback. Condition: New. Language: English . Brand New Book
\*\*\*\*\* Print on Demand \*\*\*\*\*. Influence. Everyone Wants It. How To Get It? Topics include: Influence Getting What You Want - Formulating Your Personal Influence Goals - Influencing in an Age of
Change - Discovering Your Personal Influence Style - Influence Flexibility Lab: Expanding Your
Repertoire - The Seven Secrets - Formula for Success - The Art of Listening - Fine-Tuning Your Radar
- Putting It Into Practice - The Magic of Rapport Success in today s business world is not dependent
just on knowledge which can quickly become outdated or contacts who vanish overnight but an
inner resource-the ability to influence. In this highly practical guide, communications expert Elaina
Zuker outlines how this essential portable power can be learned, practiced, and mastered to serve
whenever and wherever we are. Influencing is one of the critical business skills required for success
today. Strong interpersonal and influencing skills are essential as we work in teams, often across
disciplines, and sell our ideas and projects to upper management. Learning Influence - In The 7
Secrets of Influence: Portable Power for the 21st Century you Il learn how to identify...



## Reviews

This ebook is great. It typically will not expense a lot of. You will not sense monotony at at any moment of your own time (that's what catalogs are for about when you question me).

-- Shaniya Torphy PhD

A new e-book with a brand new point of view. I really could comprehended everything out of this written e publication. I realized this publication from my dad and i encouraged this publication to understand.

-- Ashlee Gulgowski