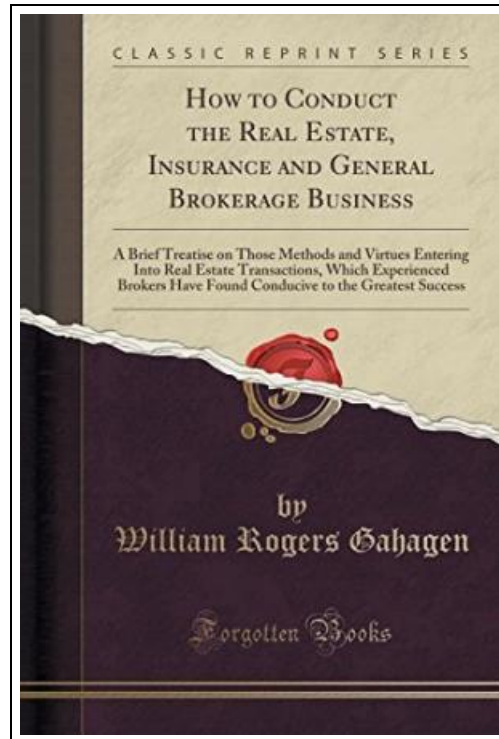


## How to Conduct the Real Estate, Insurance and General Brokerage Business: A Brief Treatise on Those Methods and Virtues Entering Into Real Estate Transactions, Which Experienced Brokers Have Found Conducive to the Greatest



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Forgotten Books, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Excerpt from How to Conduct the Real Estate, Insurance and General Brokerage Business: A Brief Treatise on Those Methods and Virtues Entering Into Real Estate Transactions, Which Experienced Brokers Have Found Conducive to the Greatest Success No profession offers larger opportunities for advancement of the individual and service to the community than real estate brokerage. The frequent sharp turns in the stock market are causing shrewd investors to look more and more towards real estate as an investment. The outstanding requisite for success in real estate brokerage is a thorough knowledge of the subject. This may be obtained in two ways: First. In a practical way through close application and years of experience. Second. Through a thorough study of those works which treat of the methods which experienced brokers have found conducive to success. This brief treatise is simply a stepping stone to that field of literature which treats the subject in a detailed and comprehensive manner and goes to make up the real estate man s complete library. The author has made frequent reference to Melberg s How to Sell Real Estate or the Realty Business, in verifying statements contained in this work. It is hoped that the chapters on real estate and personal property, estates, landlords and tenant, real estate titles, and rights of property holders, will be found of value to students. About the Publisher Forgotten Books publishes hundreds of thousands of rare and classic books. Find more at This book is a reproduction of an important historical work. Forgotten Books uses state-of-the-art technology to digitally reconstruct the work, preserving the original format whilst repairing imperfections present in the aged copy. In rare cases,...

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