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Selling with Power: The Base, Blocks and Blueprint to Build a Sales Career Powered by God (Paperback)

By John J Kimmel

John J. Kimmel, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Are you ready to break a brand new record? Millions of people wake up each day and go to work as sales people, but very few stand out from the crowd. Month after month these same people chase that elusive quota, hoping they will get there and then coast out the rest of the month if they do. Average salespeople ask, How can I reach my sales goals? Elite salespeople ask, How can I sell more than everyone else, combined? In Selling with Power speaker, and sales trainer John J. Kimmel shows you why serving as an effective salesperson is a biblical mandate. He ll also unpack how this is possible no matter the circumstances. Keep reading and you ll discover: - Confidence that God has called His followers to be sales people. - The truth of what selling really is. - The skills that are most important to create maximum sales growth. - How to dramatically increase your close rate. - How to bless your customer, your employer, yourself, and God at the same time. Blending a mix of stories, research...

Reviews

Extensive guide! Its such a excellent read. This can be for anyone who statte that there was not a worth looking at. I am just effortlessly will get a satisfaction of looking at a written publication.

-- **Melvin Hettinger**

This book will not be effortless to start on reading through but very exciting to learn. It is amongst the most remarkable book i have got go through. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- **Dr. Easton Collier DVM**