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Impact Publications. Paperback. Book Condition: new. BRAND NEW, Give Me More Money!: Smart Salary Negotiation Tips for Getting What You're Really Worth, Ron L. Krannich, Caryl Krannich, How much should you be making? Are you underpaid by hundreds or thousands of pounds a year? What benefits should you receive and what are they worth? Are you prepared to deal with issues relating to stock options and equity incentives? How can you get employers to pay you what you're really worth?...

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- Authored by Ron L. Krannich, Caryl Krannich
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