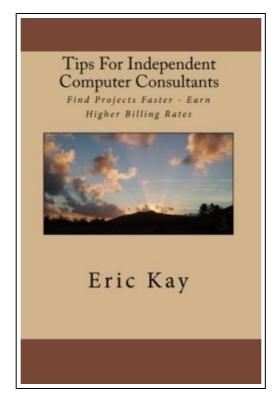
Tips For Independent Computer Consultants Find Projects Faster - Earn Higher Billing Rates



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(Keegan Abernathy)

TIPS FOR INDEPENDENT COMPUTER CONSULTANTS FIND PROJECTS FASTER - EARN HIGHER BILLING RATES



CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 26 pages. Dimensions: 8.0in. x 5.2in. x 0.1in.Tips for Independent Computer Consultants is a highly focused, hands on manual for anyone considering or already working as an independent consultant. Today, consulting became a major opportunity for those who want to work for themselves. This practical book is filled with detailed advice and provides real world tips for key issues facing independent computer consultants such as: -Writing consultant resume -Making thousands of dollars more by deciding whether it is best to be a W2, 1099 or C2C consultant -Having recruiters and clients look for you, instead of you looking for them -Understanding why recruiters work against you not for you -Screening recruiters and agencies -Negotiating with recruiters and agencies -Realizing advantages of working on a short term contract -Asking for a rate increase Introduction Did you ever wonder why a person sitting next to you in the office chooses to work as an independent computer consultant while telling you that heshe is not getting any benefits such health insurance, paid vacation and sick leave The answer is very simple and may surprise you. This person is doing it because heshe is making 50-100 more than you are while doing the same exact work. At the same time this person does not have to worry about office politics, size of the annual bonus and whether or not heshe will be getting a promotion. The reason for this is rather simple; all this person really cares and worries about is this persons hourly rate that heshe is getting for every hour that heshe is working. In addition to making 50-100 more than a permanent employee independent computer consultant, depending on contractual status, gets to deduct various items as...

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