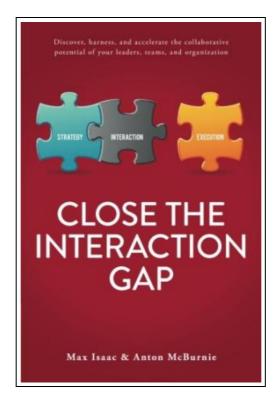
# Close the Interaction Gap: Discover, Harness, and Accelerate the Collaborative Potential of Your Leaders, Teams, and Organization



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# CLOSE THE INTERACTION GAP: DISCOVER, HARNESS, AND ACCELERATE THE COLLABORATIVE POTENTIAL OF YOUR LEADERS, TEAMS, AND ORGANIZATION



Bridge Publishing, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English. Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*\*. Effectiveness in today s workplace relies on how well people can pool their talents, resources, and knowledge to achieve results. It is their daily interactions that determine the ultimate success of a strategy or how well it is executed. Data from the authors demonstrate there is a big gap between what people and groups actually achieve and what they could achieve if they could interact more effectively. This book discusses how to close these interaction gaps. Unfortunately, most interventions aimed at improving teamwork or collaboration have a superficial impact at best. In this book, Max Isaac and Anton McBurnie explain the four fatal flaws that doom such efforts, including the failure to account for the emotional component of interaction and the over-reliance on classroom training to solve real world problems. A longer-lasting solution is based on an integration of what the authors label as fun, mundane, and tricky approaches. The fun work allows people and groups to understand what strengths they have to work with and what weaknesses they have to manage (not overcome). The mundane work helps them eliminate the enormous waste associated with poor meetings and misunderstandings. The tricky approaches teach them how to benefit from differences rather than get sidetracked into unproductive conflict. Learning to close interaction gaps is like greasing the cogs in a gear: it makes the whole assembly run smoothly. You Il see improvements in everything from communication and decisions to alignment and group dynamics.

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