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Managing Quality Fads: How America Learned to Play the Quality Game

By Robert E. Cole

Oxford University Press, USA. Hardcover. Book Condition: New. Hardcover. 304 pages. Dimensions: 9.4in. x 6.4in. x 1.0in. Can managers learn from fads? That is the question Robert Cole addresses in this insightful book about the various factors supporting and inhibiting organizational learning. A longtime student of the Japanese and American quality movements, Cole focuses on the response of American industry to the challenge posed in the early 1980s by high quality goods from Japan. While most American managers view this challenge as slowly but successfully met, many academics see the quality movement that emerged from it as just another fad. In seeking to reconcile these two views, Cole explores the reasons behind American industry's slow response to Japanese quality, arguing that a variety of institutional factors inhibited management action in the early 1980s. He then describes the reshaping of institutions that allowed American companies to close the quality gap and to achieve sustained quality improvements in the 1990s. Hewlett-Packard serves as an example of a company that made this institutional transition more effectively than most. Cole describes Hewlett-Packard's successful strategies while also pointing out the serious problems that it and other companies face as they attempt to adapt, improve, and go...



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