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IMPROVE YOUR CONSTRUCTION BUSINESS: PRICING AND BIDDING: WORKBOOK

International Labour Office. Paperback. Book Condition: new. BRAND NEW, Improve Your Construction Business: Pricing and Bidding: Workbook, Claes-Axel Andersson, etc., This work is part of a series designed to suit the specific needs of small building and public works contractors, and the problems that arise from bidding for and carrying out varied and dispersed projects in a context of highly cyclical demand. This workbook covers pricing and bidding to obtain new projects. Too many contractors produce "guesstimates" - not estimates...

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- Authored by Claes-Axel Andersson, etc.
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