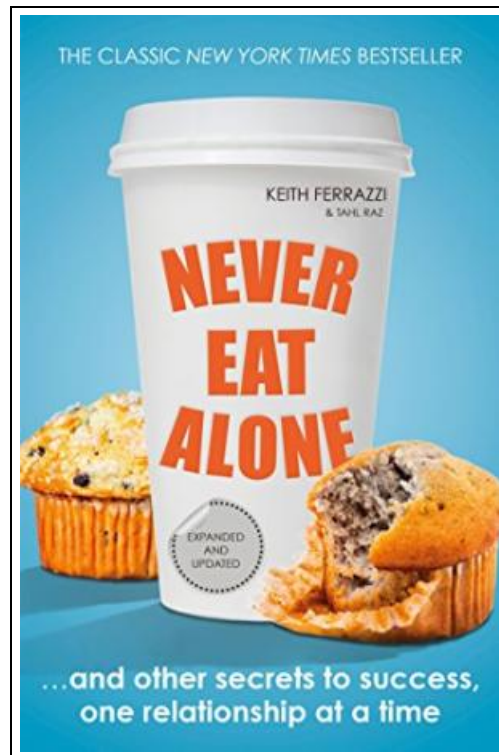


Never Eat Alone: And Other Secrets to Success, One Relationship at a Time



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Reviews

Excellent electronic book and helpful one. It usually does not cost a lot of. I am quickly will get a pleasure of reading through a written publication.

(Bernardo Feeney Jr.)

NEVER EAT ALONE: AND OTHER SECRETS TO SUCCESS, ONE RELATIONSHIP AT A TIME



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Penguin Books Ltd. Paperback. Book Condition: new. BRAND NEW, Never Eat Alone: And Other Secrets to Success, One Relationship at a Time, Keith Ferrazzi, Tahl Raz, This is the bestselling business classic on the power of relationships, updated with in-depth advice for making connections in the digital world. "Don't walk. Run to your closest bookstore. The most extraordinary and valuable book I've come across in a long, long time". (Tom Peters). Do you want to get ahead in life? Climb the ladder to success? Master networker Keith Ferrazzi says the secret is in reaching out to others. As he discovered early in life, what distinguishes highly successful people is the way they use the power of relationships - so that everyone wins. Never Eat Alone: Expanded and Updated lays out the steps and mindset Ferrazzi uses to connect with thousands of colleagues, friends, and associates: people he has helped and who have helped him. This form of connecting to the world is based on generosity; Ferrazzi distinguishes genuine relationship-building from crude glad-handing. These practical, proven principles include: don't keep score (make sure other people get what they want, too); 'ping' constantly (reach out to your contacts all the time - not just when you need something); never eat alone ('invisibility' is a fate worse than failure); and become the 'king of content' (use social media to make meaningful connections). In this classic, globally bestselling book you'll discover the timeless strategies used by the world's most connected people, from Bill Clinton to the Dalai Lama. And you'll learn how to transform your own network, career and life. "A step-by-step way to build relationships with anyone. The tone is engaging and the advice practical". (New York Times). "Cleverly mixes anecdotes with cogent advice and suggests concrete steps readers can take toward improvement". (USA...



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