



Personal Efficiency in Business (Classic Reprint)

By Edward Earle Purinton

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The first mark of greatness is a question mark. The two favorite words of the man born to get ahead are Why and How. Why is a thing done as it is? How can it be done better? Answer these two questions properly, habitually, and you guarantee a great future anywhere. A job is worth not what it pays, but what it teaches. There are in America today a number of men with salaries of \$50,000 or more, who held jobs not so long ago at \$15 a week. How did they gain such promotion? For every dollar in money each man took from his job he took fifty or a hundred dollars worth of knowledge. Thus each man ultimately fixed his own salary. The way to make an occupation valuable is to look on it as an education. The call of the business world is for the man who knows. If also he is a man who thinks and who works, a thousand doors of opportunity swing wide before him;...



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Reviews

This publication is amazing. It is definitely basic but shocks in the fifty percent of your publication. You wont feel monotony at anytime of your own time (that's what catalogues are for concerning if you question me).

-- Prof. Kirk Cruickshank DDS

This kind of book is every little thing and taught me to looking ahead of time and a lot more. I am quite late in start reading this one, but better then never. I found out this book from my dad and i encouraged this pdf to find out.

-- Justus Hettinger