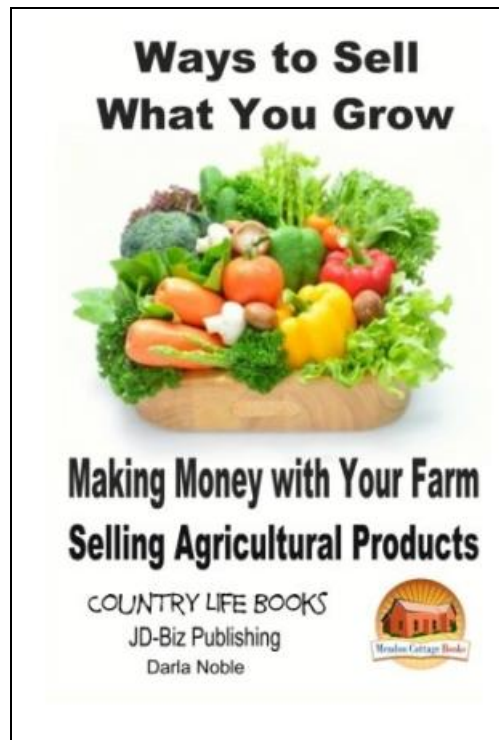


Ways to Sell What You Grow - Making Money with Your Farm Selling Agricultural Products



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Reviews

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Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Ways to Sell What You Grow - Making Money with Your Farm Selling Agricultural Products Table of Contents Introduction Chapter 1: Agriculture and the Internet Chapter 2: Networking Equals Sales Chapter 3: Local Outlets Chapter 4: Cutting Out the Middle Man Chapter 5: Good Business Closing Comments Author Bio Introduction There was a time when farmers took their excess eggs, cream, and butter to town on Saturday to trade for coffee, sugar, flour, baking powder, and other things such as nails, fabric, and shoes they couldn't grow or produce for themselves. The store owner would then have eggs, cream, and butter to sell to the people living in the community who did not farm. The system worked; everyone's needs were met and they were happy. That's not the way it is done today, though, is it? Today's farmers are either: A-large-scale producers who grow and sell commercially for a large corporation such as Del Monte(r), Tyson(r) or one of the other major players in the industry. These farmers depend on government policies and programs and the businessman's thoughts and decisions in regards to what is going to put the most money in their pockets. This leaves these farmers wearing two very big hats-the one of farmer and the one of businessman trying to meet the demands of corporate America. B-small producers (like you, most likely) who raise and produce livestock, food, and grain/hay for themselves and (hopefully) some of the people living in their own community who buy what they take to the farmer's market or directly off their farm. This does somewhat resemble the days of old, except for the fact...



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