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## The Medical Services Professional Career Guidebook

By Donna K. Goestenkers

Productivity Press, 2011. Paperback. Book Condition: New. 15.6 x 23.5 cm. "In addition to processing new applications, requesting clinical privileges, preparing ER call schedules, negotiating contracts, verifying credentials, and conducting meetings and audits, Medical Services Professionals (MSPs) must find time to keep up with evolving regulations and credentialing requirements. Presented in an easy-to-read format, the Medical Services Professional Career Guidebook: Charting a Development Plan for Success details a series of building blocks to help MSPs fulfill job requirements and successfully navigate career progression. The authors capture and address the questions most frequently asked by MSPs. They illustrate valuable lessons with actual stories and supply readers with systematic assessment tools, planning techniques, and strategies for achieving world-class performance. Complete with sample job descriptions, a sample performance profile, a glossary, the Medical Services Professional Creed, and a wealth of reference material, the text will help MSPs answer key questions, including: How do I assess my skills?; What are my career options?; Are my communication skills what they need to be?; How do my boss and I come to agreement on my progress?; How do I define, document, and measure my competencies? The book addresses twelve specific points of consideration. Each point is...



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