



## 101 Sales Insights: Collated by Professionals for Professionals (Paperback)

By Mike a Smart

Createspace Independent Publishing Platform, United States, 2014. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This book is Volume 2 in the On A Sales Call series. It has been written expressly to help business professionals and sales quota carrying individuals to improve their performance. This concise guide represents hundreds of man years of commercial selling experience thanks to the input from seasoned professionals around the globe. Full of useful tips, apt quotations and suggestions as how to handle difficult situations it is a must read for anyone involved in the sales process.



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