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SHUT UP! STOP TALKING AND START MAKING MONEY: A SALES BOOK - 100 PRACTICAL SALES TECHNIQUES - INCREASE YOUR SALES BY LISTENING, NOT TALKING!



Createspace, United States, 2014. Paperback. Book Condition: New. 213 x 137 mm. Language: English . Brand New Book ***** Print on Demand *****. Have you been led to believe that sales success is about learning killer closing techniques and being the master of selling anything to anyone? It isn t. If you want to drive mega long-term sales, get buckets of repeat business and referrals and be the top producer in your company, SHUT UP! Stop Talking and Start Making Money...

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- Authored by Dave Warawa
- Released at 2014



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-- Prof. Trevor Hill Jr.