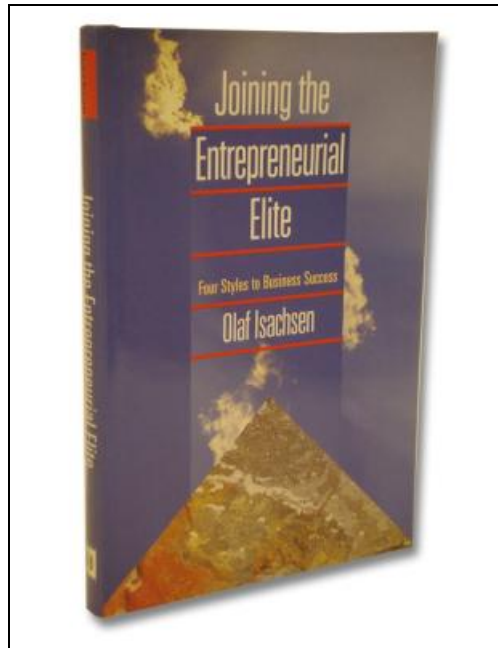


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Davies-Black Publishing, Palo Alto, 1996. Hard Cover. Condition: New. Dust Jacket Condition: Fine. First Edition. First edition. Includes original jacket. An exceptional copy. Fine. 1996 Hard Cover. viii, 155 pp. There are basically four distinct entrepreneurial styles. They are Administrators who enjoy the responsibility of taking an organization into the future by developing the optimal use of its resources. Administrators are best at continuing to build existing enterprises. Tacticians are risk takers, easily excited by spur-of-the-moment opportunities. Tacticians thrive by delivering spectacular performance within a known technology. Idealists are those driven most by the delivery of a product or service of lasting value rather than the desire for money. Idealists work best when evolving a dream into an enterprise. Strategist are those who yearn to arrive at the future first and are most engaged by meeting the challenge of the unknown. Intuitive, visionary, and driven by a sense of urgency, Strategists are best at bringing into being new ideas and enterprises. Joining The Entrepreneurial Elite includes the success stories of sixteen entrepreneurs who demonstrated their entrepreneurial styles in action. By capitalizing on your strengths and partnering with key players who complement them, you minimize the risks of new enterprise and ensure performance at your personal best. Joining The Entrepreneurial Elite is exciting, informative, self-revelatory reading for anyone engaging in (or merely contemplating) an entrepreneurial activity. - Midwest Book Review.



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