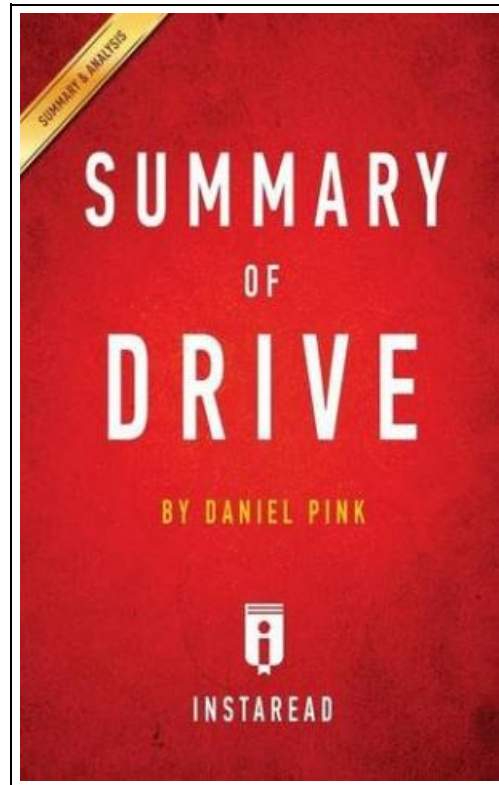


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Instaread, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Summary of Drive by Daniel Pink - Includes Analysis Preview: Drive: The Surprising Truth About What Motivates Us (2011) is a book about human motivations. Many of the prevailing ideas about why humans make decisions and operate the way they do aren't true or, at least, they are incomplete. Businesses, schools, and organizations are stuck in outdated, unexamined beliefs about human motivation. These beliefs are rooted in the idea of extrinsic motivation--that people make decisions based on external rewards and punishments. But research in psychology shows that there is a significant discrepancy between what behavioral scientists know and what businesses do. Extrinsic motivation is not only ineffective, but in many situations it can actually be counterproductive and harmful. PLEASE NOTE: This is key takeaways and analysis of the book and NOT the original book. Inside this Instaread of Drive: Overview of the book Important People Key Takeaways Analysis of Key Takeaways About the Author With Instaread, you can get the key takeaways and analysis of a book in 15 minutes. We read every chapter, identify the key takeaways and analyze them for your convenience.



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