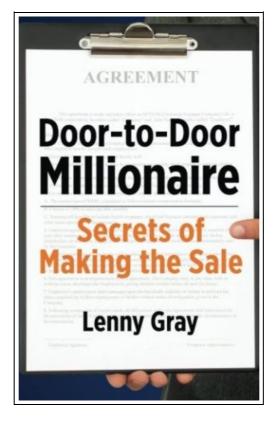
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Createspace Independent Publishing Platform, 2013. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*\*.Door-to-Door Millionaire: Secrets of Making the Sale is THE book to help you improve your communication and door-to-door sales skills. This is a MUST read for new and experienced sales reps. Lenny s proven techniques will advance any sales rep s skills from Fortune 500 sales professionals to strip mall shoes salesmen. This guide teaches readers how to recognize vital nonverbal clues, how to resolve the five most common customer concerns during the sales process, and even includes a homeowner s guide on how to effectively get rid of door-to-door salespeople. These strategies and methods shed light on how door-to-door sales reps generate hundreds of millions of dollars annually. Filled with real-life examples of how these cutting edge strategies can lead to success, this guide will teach readers everywhere the principles needed to be most effective in sales and everyday life. Door-to-Door Millionaire instills invaluable and extraordinarily effective sales principles to readers everywhere. Not just for door-to-door sales reps, this informational resource can be used by anyone looking to improve their sales or communication skills with others. The first book of its kind to specifically list door-to-door sales techniques, this resource utilizes established techniques that can work even in the most hostile sales environments and can benefit readers in any industry. Exceptionally useful and applicable toward a diverse range of scenarios, this enlightening resource will help readers everywhere maximize their potential. Author Lenny Gray has had a long and successful career in the door-to-door sales industry. Along with running his own companies, Lenny has consulted for a variety of other businesses, and has taught his sales techniques and methods to a multitude of audiences. With thousands of accounts sold for various industries...

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