



## Influencing Skills - How to Win the Support of Others

By Sheila Elliott

Business Services Support Limited. Paperback. Book Condition: new. BRAND NEW, Influencing Skills - How to Win the Support of Others, Sheila Elliott, This is a practical book that provides strategies for developing effective influencing skills. Readers are exposed to the different dimensions of human behaviors, their impacts on social relationships, as well as influencing capacity. The book covers a range of models that can be used by anyone to quickly master the art of developing effective influencing skills. The book is particularly useful for those in management or supervisory position at work or in their business, as well as those aspiring to become a manager or a team leader.



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